



## **ERASMUS+ PROGRAMME**

Promoting Youth Employment in Prompt Areas in Jordan/ Job-Jo  
Project Number: 598428-EPP-1-2018-JO-EPPKA2-CBHE-JP

### **Training at Training at Jordanian Engineering Institution**

*Karak*

**13-2-2021**



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## Training at Jordanian Engineering Institution

The purpose of the training of trainers programme is to build or strengthen the capacity (knowledge and skills) of the participants and their respective institutions in order to provide High Quality. Also these training contribute in dissemination the project, portal and subgrant. Training with a strong focus on Implementing better and more inclusive ways for the inclusion of the unemployed in the work and education system in their territories (identifying challenges, opportunities and solutions). The goals of training from Mutah as follows:

1. Empowering & Strengthening the skills in the youth
2. Recognitions of Competences acquired outside hosting country
3. Labor Market integration through language education
4. Labour market integration through skills matching and youth empowerment
5. Enhancing social integration through community service interventions

Huge discussion was held during and after each discussion. At the end of day, practical session was held.

**13-2-2021**

### Lecture one: Business plan

By Dr. Adel A. Salloum

#### **Content of Lecture one:**

- What is a Business Plan
- Conducting a Feasibility Study
- Who Reads the Business Plan
- Types of a Business Plan
- Business Plan Development
- Presenting the Business Plan to Investor

### Lecture two: Study about the reason of unemployment and poverty in Jordan

By: Prof. Omer Maaitah

#### **Content of lecture six**

- The problem of unemployment and poverty in the Arab country or Jordanian society
- The repercussions between the political economy and social life at the same time,
- Economic phenomenon in terms of reasons
- Political and social in terms of results.

### Lecture three: Interview Skills and Civil Behavior

By: Dr Suha Al-dmour

#### **Content of Lecture three: Interview Skills and Civil Behavior**

- the interview
- the purpose of the interview
- Types of interviews
- Things to do before, during, and after the interview

- Why people are not hired
- Competency-based behavioral interview

#### **Lecture Four: Communication Skill**

Prepared by: Saif ALNAWAYSEH

#### **Content of Lecture Four: Communication Skill**

- Understand the process of communication
- Diagnose and remove all barriers to effective communication.
- Improve the interpersonal communication skills

#### **Lecture five: Total Quality Management (TQM)**

By: Dr. Mohammad Almajali

#### **Content of Lecture five: Total quality management**

- Introduction to TQM
- Criteria for measuring service quality
- ISO-International Standard organization
- Tools and techniques to improve the quality

#### **Case study at the end of training**









Event Title: Jordanian Eng. Inst. / Jordanian Eng. Inst.  
 Event Date: 13/2/2021 / Karatz Branch  
 Attendance Sheet

No	Name and Surname of Participant	Participant's Organisation	Participant's Contacts (e-mail or phone)	Participant's Signature
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7	Yahya Al-Jayyeli	TEA	0797575767	<u>✓</u>
8	Lona Al-Asiri	TEA	0799222603	<u>✓</u>
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Day 1 3/2/2021  
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