



#### **ERASMUS+ PROGRAMME**

Promoting Youth Employment in Prompt Areas in Jordan/ Job-Jo Project Number: 598428-EPP-1-2018-JO-EPPKA2-CBHE-JP

## **Training at MPWH**

**Amman** 

14-1-2021





The training distributed into two days. Huge discussion was held during and after each discussion. At the end of day, practical session was held.

14-1-2021

### Lecture one: Business plan

By Dr. Adel A. Salloum

#### **Content of Lecture one:**

- What is a Business Plan
- Conducting a Feasibility Study
- Who Reads the Business Plan
- Types of a Business Plan
- Business Plan Development
- Presenting the Business Plan to Investor

#### Lecture two: Study about the reason of unemployment and poverty in Jordan

By: Prof. Omer Maaitah

#### Content of lecture six

- The problem of unemployment and poverty in the Arab country or Jordanian society
- The repercussions between the political economy and social life at the same time,
- Economic phenomenon in terms of reasons
- Political and social in terms of results.

#### **Lecture three: Interview Skills and Civil Behavior**

By: Dr Suha Al-dmour

#### Content of Lecture three: Interview Skills and Civil Behavior

- · the interview
- the purpose of the interview
- Types of interviews
- Things to do before, during, and after the interview
- Why people are not hired
- Competency-based behavioral interview

#### **Lecture Four: Communication Skill**

Prepared by: Saif ALNAWAYSEH

#### Content of Lecture Four: Communication Skill

- Understand the process of communication
- Diagnose and remove all barriers to effective communication.
- Improve the interpersonal communication skills

#### **Lecture five: Total Quality Management (TQM)**

By: Dr. Mohammad Almajali

#### Content of Lecture five: Total quality management

- Introduction to TQM
- · Criteria for measuring service quality
- ISO-International Standard organization
- Tools and techniques to improve the quality

#### Case study at the end of training

















#### **Attendance sheet**

Title of Meeting: Training

Place of Meeting: Ministry of Public Works and Housing

Date: 14-Jan-2021

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